

**Medina Mutual Insurance Company**  
 is reinsured by  
 Wisconsin Reinsurance Corporation  
 (Madison, Wisconsin)  
 and is a member of the  
 Policyholders' Mutual Insurance Company.



Providing insurance in Columbia, Crawford, Dane, Dodge, Grant, Green, Iowa, Jefferson, Lafayette, Richland, Rock, Sauk, and Walworth Counties.

**CONTACT YOUR LOCAL AGENT**

Amundson Hoffman	Cambridge	(608) 423-3515
Anew Agency	Stoughton	(608) 873-8888
AVID Risk	Watertown	(920) 261-5403
AVID Risk	Waterloo	(920) 545-0226
Baer Insurance Services	Middleton	(608) 830-5800
Darrell Langer	Marshall	(608) 333-3723
Doucette, Donegan & Russell	Jefferson	(920) 674-4996
Figi Insurance Agency	Monroe	(608) 325-6060
Greater Insurance	Madison	(608) 221-3996
Joe Boese	Madison	(608) 249-7389
R&S Insurance Services	Stoughton	(608) 251-0022
Saxby Insurance	Watertown	(920) 261-3334
Service Insurance Agency	Waterloo	(920) 478-2585
Shawn Korth	Marshall	(608) 206-6206
Shirley Vaughan	Marshall	(608) 354-9244
TJ Lewis	Cross Plains	(608) 798-3811
Tricor Insurance	Lancaster	(608) 723-6441
Vanderkin Insurance	Reedsburg	(608) 524-2488
Wiegman Group	Mineral Point	(608) 987-2604

To the Board of Directors  
 Medina Mutual Insurance Company  
 Marshall, Wisconsin

Management is responsible for the accompanying statutory financial statements of Medina Mutual Insurance Company (the Company), which are comprised of the statutory balance sheets as of December 31, 2020 and 2019, and the related statutory statements of income and changes in surplus for the years then ended, in accordance with accounting practices prescribed or permitted by the Office of the Commissioner of Insurance of the State of Wisconsin. We have performed a compilation engagement in accordance with Statements on Standards for Accounting and Review Services promulgated by the Accounting and Review Services Committee of the AICPA. We did not audit or review the statutory financial statements nor were we required to perform any procedures to verify the accuracy or completeness of the information provided by management. We do not express an opinion, a conclusion, nor provide any assurance on the statutory financial statements.

The financial statements are prepared in accordance with accounting practices prescribed or permitted by the Office of the Commissioner of Insurance of the State of Wisconsin, which differ from accounting principles generally accepted in the United States of America.

Management has elected to omit the statutory statements of cash flows and substantially all of the disclosures required by the statutory basis of accounting. If the statements of cash flows and omitted disclosures were included in the statutory financial statements, they might influence the user's conclusions about the Company's financial position, results of operations, and cash flows. Accordingly, the statutory financial statements are not designed for those who are not informed about such matters.

*Supplementary Information*

The supplementary information is presented for purposes of additional analysis and is not a required part of the basic statutory financial statements. Such information is the responsibility of management. The supplementary information was subject to our compilation engagement. We have not audited or reviewed the supplementary information and do not express an opinion, a conclusion, nor provide any assurance on such supplementary information.

Madison, Wisconsin  
 January 22, 2021



**2020**

**Medina Mutual Insurance Company**

**Annual Report to the Policyholders**  
 (Unaudited)

**145<sup>th</sup> Year**

**ANNUAL MEETING**

March 13, 2021  
 Location: St. Mary's Hall  
 Time: 12:30 p.m.

**OFFICERS AND DIRECTORS**

	Term Expires
Harland Walker, President	2022
Dwayne Scherneck, Vice President	2021
Douglas Lutz, Secretary	2021
Dennis Robus, Treasurer	2023
Joe Hein	2022
Carla Buchanan	2022
Chuck Emberson	2023

**OFFICE STAFF**

Shawn Korth  
 Jordan Pache  
 Sue Korth

**STATUTORY BALANCE SHEETS**  
December 31,

	<u>2020</u>	<u>2019</u>
<b>ADMITTED ASSETS</b>		
Cash and investments:		
Cash and invested cash	\$ 521,165	\$ 454,052
Bonds	1,422,360	987,146
Common stocks and mutual funds	488,567	854,922
Preferred stocks	252,037	247,748
Real estate occupied by the Company	37,461	38,061
Cash and investments	<u>2,721,590</u>	2,581,929
Accrued investment income	11,246	7,001
Premiums receivable	140,572	138,570
Reinsurance receivable	5,486	9,584
Computer equipment, net	3,375	4,910
Federal income tax recoverable	88,510	-
Fire dues recoverable	1,871	-
Total admitted assets	<u>\$ 2,972,650</u>	<u>\$ 2,741,994</u>
<b>LIABILITIES AND SURPLUS</b>		
Liabilities:		
Net unearned premiums	\$ 550,521	\$ 554,632
Net unpaid losses	135,288	76,478
Net unpaid loss adjustment expenses (LAE)	10,200	4,700
Commissions payable	35,774	35,496
Premium received in advance	26,025	35,548
Reinsurance premium payable	24,133	22,783
Federal income taxes payable	-	99,583
Other liabilities	54,741	18,072
Total liabilities	836,682	847,292
Surplus	<u>2,135,968</u>	1,894,702
Total liabilities and surplus	<u>\$ 2,972,650</u>	<u>\$ 2,741,994</u>

**STATUTORY STATEMENTS**  
**OF INCOME AND CHANGES IN SURPLUS**  
Years Ended December 31,

	<u>2020</u>	<u>2019</u>
<b>UNDERWRITING OPERATIONS</b>		
Net premiums earned:		
Direct premiums earned	\$ 1,293,681	\$ 1,301,766
Reinsurance ceded	(430,480)	(405,171)
Net premiums earned	<u>863,201</u>	<u>896,595</u>
Net losses incurred:		
Direct losses paid (net of subrogation)	249,785	113,939
Change in liability for unpaid losses	37,124	(28,489)
Reinsurance recoveries	(5,767)	(47,466)
Net losses incurred	<u>281,142</u>	<u>37,984</u>
Operating expenses incurred:		
Net LAE	66,749	56,282
Net underwriting expenses	415,540	413,635
Operating expenses incurred	<u>482,289</u>	<u>469,917</u>
Underwriting gain	<u>99,770</u>	<u>388,694</u>
<b>INVESTMENT AND OTHER INCOME</b>		
Investment income earned	55,720	52,918
Investment expenses	(26,891)	(16,401)
Net realized capital losses	(5,061)	(70)
Policy fees	43,422	50,248
Investment and other income	<u>67,190</u>	<u>86,695</u>
Net income before federal income taxes	166,960	475,389
Federal income tax expense (benefit)	(83,093)	100,456
Net income	250,053	374,933
Change in net unrealized capital gain (loss)	(13,744)	45,724
Change in nonadmitted assets	4,957	(57,868)
Net change in surplus	241,266	362,789
Surplus, beginning of year	<u>1,894,702</u>	<u>1,531,913</u>
Surplus, end of year	<u>\$ 2,135,968</u>	<u>\$ 1,894,702</u>

**SUPPLEMENTARY INFORMATION**  
**STATUTORY SCHEDULES OF EXPENSES INCURRED**  
Years Ended December 31,

	<u>2020</u>	<u>2019</u>
LAE	\$ 22,079	\$ 14,223
Commissions to agents	191,385	195,102
Reinsurance commission income	(39,745)	(37,511)
Directors' fees and expenses	11,340	8,166
Personnel expenses	115,726	142,179
Real estate expenses	6,814	7,034
Office expenses	110,863	82,087
Other expenses	90,718	75,038
Total expenses incurred	<u>\$ 509,180</u>	<u>\$ 486,318</u>
Net LAE	\$ 66,749	\$ 56,282
Net underwriting expenses	415,540	413,635
Investment expenses	26,891	16,401
Total expenses incurred	<u>\$ 509,180</u>	<u>\$ 486,318</u>

**SELECTED HISTORICAL FINANCIAL INFORMATION**

	<u>2020</u>	<u>2019</u>	<u>2018</u>
Policies in force	1,210	1,233	1,268
Insurance in force	\$461,705,854	\$455,975,603	\$459,603,923
Premium written	\$1,287,075	\$1,288,081	\$1,324,658

**COST PER DOLLAR OF NET PREMIUM EARNED**

